



PR/094356 | Sales Manager (Onsite in Japan)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1506938

業種

ソフトウェア

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2024年11月28日 11:12

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Develop business plans, solutions, and strategies within the assigned functions;
- Market research and business development orientation in the Japanese market;
- Propose and develop a variety of services and products suitable to customers and the market;
- Organize, operate, and promote the efficiency of the sales team;
- Report on business results and activities to the Director of CJP Division and the Board of Directors
- **Working location:** Osaka/ Nagoya/ Tokyo, Japan.

スキル・資格

REQUIREMENTS

- Japanese N1 or equivalent (REQUIRED). Can speak English is PLUS.
- Bachelor/Master in Information Technology/Economics or related;
- 3+ years of working in the position of Head of Department / Sales Team Leader, developing and managing a team of 3++ employees.
- 2+ years of business in the Japanese market. Having business knowledge, the network of the Japanese outsourcing market, and software production activities.

BENEFITS

- Accompanied by a Manager or C level for at least the first 6 months in the new office;
- Opportunity to be promoted to Branch Manager (Director level) after at least 12 months of working

会社説明