



PR/116260 | Business Development Manager (pharmaceutical products)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1506751

業種

医薬品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月26日 11:25

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a pharmaceutical company.

Responsibilities:

- Develop and implement business strategies to meet revenue targets.
- Develop pricing strategies and proposals
- Identify new markets and partnerships for business expansion.
- Build and manage relationships with clients and partners.
- Negotiate and finalize contracts and strategic collaborations.
- Analyze industry trends, regulatory changes and competitor activities.
- Drive customer acquisition, retention and satisfaction.
- Maintain records of leads, partnerships and revenue growth.
- Present performance updates and forecasts to senior management.

Qualifications:

- Bachelor's degree in a relevant field.
- Over 5 years of experience in business development or sales in the pharmaceutical industry.
- In-depth knowledge of pharmaceutical operations and analytics.
- Strong communication, project management, relationship building, presentations, negotiation and strategic planning abilities.
- Solid financial knowledge including creating profitable proposals and understanding cost structures and P&L
- Proficient in using CRM software and Microsoft Office Suite.
- Fluent in Thai and English

Apply online or feel free to contact me directly at pacita.phaohusara@jac-recruitment.com for more information about this opportunity. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACTH

会社説明