



PR/093743 | Sales Executive

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント シンガポール

## 求人ID

1506646

## 業種

その他（商社）

## 雇用形態

正社員

## 勤務地

シンガポール

## 給与

経験考慮の上、応相談

## 更新日

2024年11月26日 11:08

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Our client, Chemical Distributor currently looking for a highly motivated and results oriented **SALES EXECUTIVE (Japanese Speaking)**.

## JOB RESPONSIBILITIES

- **Account Management (80%):** Manage and maintain existing customer accounts and relationships in the Pharmaceutical and Diagnostic industries.
- **Business Development (20%):** Develop new customer accounts in the Pharmaceutical, Diagnostic, and Chemical industries.
- **Supplier Coordination:** Collaborate with Japanese suppliers and headquarters to discuss technical product specifications.
- **Quotations and Specifications:** Prepare and provide quotations, and clarify technical specifications with customers.

- **Goal Setting:** Establish clear short and long-term business goals.
- **Reporting:** Generate monthly sales reports and forecasts.

#### JOB REQUIREMENTS

- **Language Proficiency:** Preferably proficient in Japanese, with JLPT 1 certification, to effectively communicate with HQ and clients.
- **Experience:** Minimum of 2 years of relevant sales experience in the chemical industry.
- **Education:** Preferably a graduate in Chemistry from a recognized university.
- **Work Environment:** Experience in a Japanese working environment is advantageous.
- **Travel:** Willingness to travel overseas to regional countries such as India.

#### OTHER INFORMATIONS

- Salary Range: S\$4,500-5,500 per month
- Working Hours: 8:30am to 17:30pm (Monday to Friday)
- Medical Leave: 14 days
- AWS & Variable Bonus: Provided, based on personal and company performance
- Starting: ASAP

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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EA Personnel Registration Number: R23111969

#LI-JACSG

#countrysingapore

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会社説明