



## PR/158106 | Sales Assistant Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1506626

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2024年11月26日 11:08

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

The company specializes in the manufacturing of printing inks, synthetic resins, and chemical trading. As Sales Assistant Manager, you will be responsible for developing sales strategies and servicing existing customers, as well as developing new customer accounts for the chemical trading business.

### Job Responsibilities

- Develop and implement sales strategies, prospecting, and follow-up methodology
- Servicing existing customers, developing new customer accounts, and maintaining good relationships with customers
- Conduct market research to identify potential businesses and evaluate customers' needs
- Monitors competition by gathering current market information on pricing, products, new products, delivery schedules, customer service levels, etc.

- Handle customer inquiries and/or complaints promptly, investigate problems, and provide appropriate solutions
- Inventory management to ensure sufficient stocks to support sales
- Liaise with the sales team, production, and any other related departments to ensure smooth work operation
- Reporting and documentation

#### **Job Requirements**

- Degree in Marketing, Business Administration, Chemistry, Science, or a related field
- Minimum 5 years of chemical sales experience
- A strategic and analytical thinker with the ability to interpret sales information and translate it into business strategies
- Results-oriented and able to work independently in a fast-paced environment
- Good presentation skills and proficiency in Microsoft Office applications
- Possess effective leadership, communication, negotiation, and influencing skills
- Possess own vehicle and be willing to travel as and when required

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明