



PR/122525 | Business Development (Sales Engineer)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1506528

業種

土木

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2024年11月26日 10:20

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

This is for our client, a Consultant Engineering company. The primary responsibility will be to identify and secure new business opportunities, build and maintain strong client relationships, and provide technical expertise to support sales activities.

JOB RESPONSIBILITIES

- Identify and target potential clients including infrastructure, construction, or industrial estate company
- Build and maintain relationships with existing and potential clients
- Develop and implement strategic business development plans to achieve sales targets
- Conduct market research to stay up to date on industry trends and competitor activities

JOB REQUIREMENT

- Min. bachelor's degree in mechanical or electrical engineering
 - Min. 2 years of working experience as Sales or BD in Engineering Consultant/Construction Industry
 - Able to speak English
 - Excellent communication, negotiation, and presentation skills
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会社説明