



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

## PR/122485 | Relationship Manager - Commercial

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインドネシア

## 求人ID

1506517

## 業種

銀行・信託銀行・信用金庫

## 雇用形態

正社員

## 勤務地

インドネシア

## 給与

経験考慮の上、応相談

## 更新日

2024年11月26日 10:20

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Qualifications:

- \* Minimum 4 years experience in Banking industry
- \* Bachelor Degree in Business, Finance, Marketing or any other relevant discipline
- \* English proficiency in listening, writing and speaking
- \* Have in-depth knowledge of forex, Banking products and services such as lending, funding, trade finance
- \* Have good knowledge of finance principles and Bank's credit procedures/policies
- \* Have wide customers network would be an advantage
- \* Good communication, negotiation and presentation skill

## Roles and Responsibilities:

- \* Maximize Bank's revenue and maintaining a prudent risk exposure
- \* Explore opportunities on new client in order to achieve Bank's through Bank products, credit facilities, and any bank services depending on client's needs
- \* Prepare credit memo and presentation (if needed) and monitor the approval process
- \* Maintain good relationship with internal/external stakeholders with high integrity, respect and professionalism
- \* Monitor each business and credit performance through loan review or annual review
- \* Ensure the safety and security of both customers and the Bank's asset by complying with establish policy and procedures

