



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

PR/122473 | Senior After Sales Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1506513

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2024年11月26日 10:20

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications:

- 1). Has product knowledge of engine and generator set or heavy equipment
- 2). Has knowledge for maintenance standard, trouble shooting and repair works
- 3). Has sales skill such as presentation, communication, negotiation, keep and improve relationship with customer
- 4). Has 5 years experience in sales of spare part and service (similar business more preferable)
- 5). Has 2 years experience (at least) for supervisor or leader of sales staff or sales engineer

Job Description:

- 1). Conduct sales activity for spare part & service for direct customer.
- 2). Expand and increase covered level of sales for direct customer for MGS user, OEM and other.
- 3). Maintain and improve relationship with active customer.
- 4). Make quotation, follow up RFQ from customer and others
- 5). Coordinate with related section to follow up quotation and order received.
- 6). Make regular report for sales activity and result.
- 7). Supervise sales staff and sales engineer

