



PR/086562 | Technical Sales - Industrial Lubricants and Greases (m/f/d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1506352

業種

石油・エネルギー

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2024年11月26日 10:09

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

The company serves as the European affiliate of a prominent Japanese global lubricant manufacturer.

Their core focus lies in marketing and sales of lubricants and greases within Europe.

Operating across diverse sectors such as Automotive, HVAC, Industrial, and Construction Machinery, the company produces cutting-edge lubricants and greases tailored to meet specific customer needs.

Currently, the company is actively seeking a solution-oriented technical sales professional for Lubricants and Greases in Düsseldorf.

JOB RESPONSIBILITIES

- Business Growth: The objective is to expand the lubricants and greases business in Europe and secure product approvals for the entire organization. Responsibilities include crafting commercial proposals, negotiating contracts,

and devising supply solutions for customers.

- Global Collaboration: This role involves collaborating with other global group companies (including Japan, USA, China, etc.) to manage global accounts, address technical requirements, provide recommendations, and offer support.

JOB REQUIREMENTS

- Technical Expertise: Proficiency in lubrication and tribology fundamentals.
- Market Knowledge: A strong understanding of the lubricant and grease market, including competitive dynamics.
- Language Skills: Fluent in English, with knowledge of French being advantageous.
- Travel: Willingness to travel as required

BENEFITS

- Dynamic Challenges: Engage in ever-changing challenges across all stages of product development, from inception to sales and delivery.
- Global Development Opportunities: Explore exceptional growth prospects within an international business environment.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明