



Customer Experience Owner/Flexible work arrangements

Great Place To Work® certified

募集職種

採用企業名

Assurant Japan株式会社

支社・支店

Assurant Japan

求人ID

1506246

業種

その他(金融)

会社の種類

中小企業 (従業員300名以下) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区, 千代田区

最寄駅

中央快速線 (高尾-東京) 駅

給与

800万円 ~ 経験考慮の上、応相談

休日・休暇

完全週休二日制(土、日)、祝日、年末年始 等

更新日

2024年11月25日 09:50

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 25%程度)

日本語レベル

流暢

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

Job Purpose

The Customer Experience Owner is responsible for customer experience (CX), designing, executing, and optimizing end to end experiences for select client or program and collaborating cross functionally to achieve those goals.

This job is also in charge of identifying opportunities to improve CX by managing VoC data, analyzing trends across experiences and providing support in executing critical CX initiatives.

Primary Job Accountabilities/Responsibilities

Experience Design (30%)

- Design and optimize end to end customer experience through the use of CX methodology and supporting tools, e.g. Blueprints, Experience Maps, CX Design Flows
- · Leverage human-centered design when creating artifacts
- Completes research as necessary to build/ maintain knowledge related to industry, market, clients, and consumers, e.g. researching competition, best practices, etc.
- Responsible for stakeholder management and ongoing management of all artifacts

Roadmap Execution (35%)

- · Lead and manage relationship directly with clients and other various stakeholders
- Collaborate with cross-functional partners and/or vendors to assess and diagnose data anomalies or breakdowns and provide relevant recommendations
- Collaborates with product, and project managers to define solutions and influence priority
- Creates CX updates for Client MBRs/ QBRs
- Reviews proposed product/process changes and provide feedback/recommendations
- · Lead customer communication strategy for relevant clients/products/services

Customer Experience Improvement (35%)

- Perform analysis on available data including voice of the customer (VOC) listening posts (such as surveys), operational metrics, and other variables (program type, product type, etc.) to identify relationships, trends, and opportunities for improvement for the various products
- Perform root cause analysis, including sample audits and text-data mining, to determine drivers of both dissatisfaction and satisfaction
- Recommend improvements based on business cases created from findings, present suggestions to functional business leads.
- Lead resolution of breakdowns having a significant impact on NPS with relevant cross-functional teams when necessary

スキル・資格

Basic Qualifications Required - Experience, Skills, and Knowledge

- Bachelor's degree or 3 yrs. equivalent work experience
- Bilingual in Japanese and English
- Minimum of 3 years' experience translating client/customer needs to changes in company policies, procedures, operations, and process flow maps
- Minimum of 3 years' experience leading projects cross-functionally or 3 years' experience in a client facing role managing relationships
- · Strong cognitive skills, experience in root cause analysis, and ability to make decisions with minimal direction
- Basic understanding of best practices for implementing a voice-of-the-customer program, including selecting
 appropriate listening posts based on the channel and type of touchpoint
- Ability to organize both structured and unstructured data into charts, graphs, and tables for purposes of communicating information
- Basic analytical skills, including the ability to leverage critical thinking to evaluate and organize available data, identify relationships, and summarize results
- In-depth understanding of process improvement approach, including leveraging analysis and critical thinking to identify
 opportunities for improvement, and quickly evaluating potential solutions for feasibility & reasonableness. Able to
 identify key performance indicators to measure before & after changes to determine improvement effectiveness and
 identify unintended consequences
- · Ability to create basic ROI model
- In-depth understanding of process improvement approach, including leveraging analysis and critical thinking to identify
 opportunities for improvement, and quickly evaluating potential solutions for feasibility & reasonableness
- Able to identify key performance indicators to measure before & after changes to determine improvement
 effectiveness and identify unintended consequences

Preferred Experience, Skills, and Knowledge

- · Master's degree
- Passionate about the customer experience and quality control
- · Working knowledge of on-line analytics
- Basic understanding of agile principles and how to engage agile teams for delivery
- Operations experience with various channels used by customers to interact with us and provide feedback (face to face, telephone, website, mobile application)
- Basic understanding of user-centered design (UCD) process, including ability to support experience design initiatives
 in order to ensure an outside-in focus. Basic understanding of CX tools (e.g. Customer Journeys, etc.) including how
 to read and communicate documents, make minor updates to existing documents, and assist in the facilitation and

- creation of new documents
- · Advanced experience Microsoft Office programs
- Experience creating/updating documentation for company policies, procedures, and detailed process flow maps
- · Experience with different VOC tools and methods such as primary research and Net Promoter Score is desirable
- Ability to work effectively in situations driven by deadlines or which require flexibility to approach and execution, and the ability to mentor and lead others
- Requires incumbent to be self-motivated with strong organizational skills, including the ability to organize work
 efficiently, prioritize tasks and manage time to meet deadlines across multiple projects
- Ability to lead projects end to end; obtain support through collaboration; leverages resources to maximize efficiency and results; facilitates the implementation and acceptance of change
- Strong understanding of project management, including the ability to coordinate people and processes to ensure
 initiatives are delivered on-time. Able to identify dependencies and 'big rocks' early enough to either escalate or
 determine alternative solutions
- Basic understanding of change management principles, including impacted party identification and ensuring education and support for changes prior to deployment
- Proven experience leveraging in-depth understanding of the business including basic product constructs, servicing
 models, industries we serve, clients, and platforms to reach business objectives. Keeps up and with current
 developments and trends in areas of expertise. Understanding the interaction between these, how they impact the
 customer experience, and ability to identify opportunities for enhancements/efficiencies
- Ability to communicate clearly and effectively with internal and external clients/stakeholders. This includes developing
 and presenting proposals, driving initiatives effectively, managing conflict. All communications (both verbal and
 written) are well written and clearly convey the required information; free of grammatical and spelling errors; inclusive
 of the appropriate level of detail given the intended audience; empathetic and on-tone for the particular situation.
 Works with others to resolve differences in a professional and productive manner. Ability to distill complex thoughts
 into understandable language for a broad range of audiences