

[Hiroshima or Fukushima role!] Indirect Channel Account Manager

Sales, Lubricant, Hiroshima, Fukuoka

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1506229

業種

化学・素材

雇用形態

正社員

勤務地

福島県

給与

経験考慮の上、応相談

更新日

2024年11月23日 15:26

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

You will handle lubricants to distributors. You will cover customers in Kyuchu or SHikoku area

Client Details

The world top lubricant and oil company. They has 145 group companies in all over the world and three branches in only in Japan.

Description

- Distributor management
- Lecture how to sell the products to distributor workers
- Develop new customers with distributors
- Establish sales strategy
- Maintain and make better business relationship with existing customers

Job Offer

- Free adress desk

- Future possibility to transfer to oversea branches
- WFH, Flextime, Chokou Choki

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Hayato Takano at +81 3 6832 8694.

スキル・資格

- Good to have 3 or more years of lubricant sales experience
 - Distributor management experience
 - Open to engineering person who would like to challenge sales
 - Willing to learn English
 - Good to have selling experience to chemical, automotive, machinery application
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会社説明

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 139 offices in 37 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.