



## 【1000～1500万円】 Commercial Finance Manager

外資人材サービス企業での募集です。 管理会計のご経験のある方は歓迎です。

### 募集職種

#### 人材紹介会社

株式会社ジェイ エイ シー リクルートメント

#### 採用企業名

外資人材サービス企業

#### 求人ID

1505786

#### 業種

人材派遣・アウトソーシング

#### 会社の種類

外資系企業

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

1000万円～1500万円

#### 勤務時間

09:00～17:30

#### 休日・休暇

【有給休暇】有給休暇は入社時から付与されます 初年度 10日 1か月目から 【休日】完全週休二日制 土 日 祝日 GW 夏季休...

#### 更新日

2025年01月02日 14:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

大学卒：学士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

【求人No NJB2235061】

#### ■Key Responsibilities:

#### Pricing Control:

Develop implement and maintain pricing strategies.

Ensure pricing models are competitive and aligned with market trends.

Monitor pricing compliance and address discrepancies.

**Monitor and Drive Commercial KPIs:**

Track key performance indicators to evaluate business performance.

Provide insights and recommendations based on KPI analysis.

Drive initiatives to achieve financial targets and improve profitability.

**Service Line Business Support:**

Provide financial support to various service lines.

Assist in budgeting forecasting and financial planning.

Offer strategic advice to enhance service line performance.

**Collaboration with Commercial Team:**

Work closely with the commercial team to align financial goals with business strategies.

Support commercial negotiations and decision making processes.

Facilitate effective communication between finance and commercial departments.

**Data Analysis:**

Analyze financial data to identify trends risks and opportunities.

Prepare financial reports and presentations for senior management.

Utilize data analytics to drive business insights and strategy.

**DSO and Cash Flow Management:**

Monitor Days Sales Outstanding (DSO) and implement measures to optimize it.

Manage cash flow to ensure financial stability and liquidity.

Forecast cash flow requirements and address variances proactively.

**System Related Projects and Tasks:**

Lead and participate in system implementation and improvement projects.

Ensure financial systems are efficient accurate and up to date.

Provide training and support to finance team members on system related tasks.

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## スキル・資格

**■Qualifications:**

Bachelor's degree in Finance Accounting or a related field. A Master's degree or professional certification (e.g. CPA CFA) is preferred.

Proven experience in commercial finance management or a similar role.

Strong understanding of pricing strategies financial KPIs and cash flow management.

Excellent analytical skills with the ability to interpret complex data.

Proficiency in financial systems and software.

Strong collaboration and communication skills.

Ability to manage multiple projects and meet deadlines.

**■Competencies:**

Strategic thinking and problem solving skills.

Attention to detail and high level of accuracy.

Leadership and team management abilities.

Proactive and results oriented mindset.

Strong business acumen and financial expertise.

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## 会社説明

ご紹介時にご案内いたします