

MichaelPage

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Airline Account Manager for Global OTA

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1505710

業種

旅行・観光

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2024年11月20日 17:59

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Join a leading global travel platform as an Airline Account Manager, where you'll manage and build key partnerships, and collaborate with global supply team and project managers to promote sales.

Client Details

A globally recognised leader in online travel services, offering comprehensive travel services, including flights, hotels, and tours, to millions of users worldwide. With operations in over 200 countries, it combines cutting-edge technology and a customer-first approach to simplify and enhance travel experiences.

Description

- Lead strategic initiatives to grow business within the Japanese airline market
- Negotiate with nearly 70 airlines operating in Japan to secure competitive pricing and partnerships
- Collaborate with global supply teams and project managers to develop promotional campaigns and travel products

Job Offer

- Opportunity to innovate and launch campaigns and sales strategies
- Flexible corporate culture open to new ideas and local culture/mindset
- Opportunities to innovate and influence the airline travel market in one of the top OTAs in the world
- Generous paid leave policy with high utilisation rates

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Hotta at +813 6832 8696.

スキル・資格

- Minimum 5 years of commercial airline experience within an Airline or Travel Agency
 - Adaptability and ability to thrive in fast-changing environments
 - Business-level fluency in Japanese and English
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会社説明

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