

Senior Manager, Partnership & Cards - Major Hotel Group

Senior Manager, Partnership & Cards

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1505624

業種

ホテル

雇用形態

正社員

勤務地

東京都 23区

給与

1100万円 ~ 1400万円

更新日

2024年11月19日 16:37

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This position will lead all enterprise partnerships and card business in Japan. This role will report to Senior Director, Enterprise Partnership & Cards, APEC and will work in close collaboration with the global corporate office and leadership team within AP and Regional offices.

Client Details

An American hotel conglomerate that has a strong loyal customer base. They are looking to expand one of their recent rewards programs and are looking for a Senior Manager to help with that mission.

Description

- Develop overall card and points transfer growth strategy for the market.
- Research, prospecting, product development, commercial & contractual negotiations for new product launches.
- Own marketing and branding need of the partnerships in collaboration with cross function teams.
- Manage budget, legal compliance, IT requirements, reporting for Japan cards and points transfer portfolio.

Job Offer

- International work environment.
- Hotel and travel discounts.
- Rewards programs.
- Hybrid environment available.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Matthew Li.

スキル・資格

- Experience in partnership development, activation and/or international consumer marketing.
 - In-depth knowledge of co-brand card business will be required.
 - Experience in managing P&L responsibility of partnerships in Japan will be preferred.
 - Native level Japanese and Business level English.
-

会社説明

An American hotel conglomerate that has a strong loyal customer base. They are looking to expand one of their recent rewards programs and are looking for a Senior Manager to help with that mission.