



PR/156625 | Product Specialist, Automotive Equipment

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1505521

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:38

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About the Client

Our client is an American designer, manufacturer and marketer of high-end tools and equipment for professional use in the transportation industry including the automotive, heavy duty, equipment, marine, aviation, and railroad industries. Headquartered in Kenosha, Wisconsin, they also distribute lower-end tools.

Job Responsibilities:

- Handle sales of company's range of automotive equipment in Malaysia and Singapore
- Strategize, prioritize and monitor business plans to meet sales goals and objectives
- Develop product and sales strategies to grow business in targeted industrial segments
- Develop marketing and promotion programs to build brand name and drive volume
- Increase market share as well as expand distribution channels and customer base
- Develop and manage key accounts

Job Requirements:

- Degree / Diploma in Mechanical Engineering or equivalent
- 2 to 3 years of industrial sales experience with car servicing equipment experience in the automotive industry (preferred) and experience in handling distribution channels
- Experience in handling distribution channels as well as managing resellers/dealers

- Team player with a mature personality and the ability to work independently under pressure
- Candidate who have experience liaise with Taiwan and China market will be an advantage.
- Willing to travel

#LI-JACMY

会社説明