



## PR/158251 | Financial Representative (Hire Purchase)-6 months contract

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント マレーシア

## 求人ID

1505499

## 業種

銀行・信託銀行・信用金庫

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2024年11月19日 11:38

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## JOB RESPONSIBILITIES

- Responsible for selling the company's solutions, primarily focusing on asset-based financing and insurance products for new and used trucks, buses, and related equipment within Malaysia.
- Emphasis on the strategy for used truck and bus body builders.
- Evaluating and presenting credit risk assessments to the designated credit committee.
- Establishing and maintaining relationships with the commercial operations sales office and staff, as well as independent used truck rebuilders and bus body builders in Malaysia.
- Managing assets in the assigned regions, including: Pre-action steps for overdue or inactive accounts, Collection, Repossession, and Remarketing of assets.

- Developing the portfolio based on quality and returns.
- Protecting and promoting the company's brand.
- Continuously seeking ways to improve standards, methods, and processes.
- Complying with both internal and external governance requirements.
- Committed to ongoing personal development in skills and knowledge within the commercial vehicle asset finance sector.
- Perform sales administration and credit administration activities

#### **JOB REQUIREMENTS**

- Bachelor's Degree or higher in Finance, Economics, Business administration or related field
- Relevant business knowledge and experience
- At least 5 plus years proven sales experience (track record) in the asset finance industry
- Strong communication skills and the ability to forge strong working partnerships
- Be proficient in key aspects of IS/IT specifically Microsoft Office (Excel, Word Outlook PowerPoint).

#LI-JACMY

#StateShahAlam

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会社説明