



PR/158213 | Client Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1505431

業種

自動車・自動車部品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:37

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

- Our client is a MNC fast growing automotive platforms.

Job Responsibilities

- Work closely with telesales team to turn warm leads into customers.
- Build and keep strong relationships with new and existing customers.
- Understand customer needs and offer personalized deals.
- Solve customer problems and give expert advice.

- Handle the whole sales process from sign-up to closing the sale.

Job Requirements

- Excellent communication skills in English and Mandarin due to the market support.
- Positive, proactive, and team-oriented attitude.
- Strong skills in negotiation and persuasion.
- Proven track record of meeting and exceeding sales targets.
- Hardworking and passionate about financial success.
- Creative in finding new buyers beyond inbound calls.
- Tech-savvy, actively using social media like TikTok, Instagram, and Facebook.
- Able to handle inquiries about product availability, pricing, etc.
- Committed to providing excellent follow-up and customer service.
- Experience in car sales is a plus but not required.

#LI-JACMY

#statekl

会社説明