



PR/158019 | Credit & Marketing Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1505317

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading player in the global financial services industry is seeking an aggressive Credit & Marketing Executive to penetrate the market in the Northern Region.

Main responsibilities of the Credit & Marketing Executive role:

- Market industrial hire purchase products to both existing customers and new prospects.
- Conduct site visits and perform Know Your Customer (KYC) checks on new applications, providing recommendations with sound credit judgment to the credit department.
- Ensure timely follow-up and completion of assigned cases within the stipulated time frame.
- Develop and maintain strong business relationships with existing and prospective customers and suppliers.
- Conduct ongoing reviews of existing customers and assist in collections when necessary.
- Plan and execute additional marketing activities to achieve targets in terms of volume and number of clients.
- Meet sales and profit targets.

Key Requirements:

- Bachelor's Degree in Business Studies, Marketing, Commerce, or any related discipline.
- Minimum of 2 years of experience in marketing hire purchase products or other related financial products.
- Knowledge of current hire purchase market trends is an added advantage.
- Strong initiative and a desire to exceed sales targets.
- Excellent communication and interpersonal skills.

- Good marketing, sales management, and analytical skills.
- Own transport is required.
- Proficiency in English and Mandarin.
- Candidates with at least 1 year of relevant experience are encouraged to apply.

Benefits:

- Competitive incentive schemes and fixed allowances.
- Medical benefit.
- Group Insurance Coverage inclusive of GHS, GTL & GPA.
- 16% of employer's contribution to EPF upon joining.
- Company annual oversea trip, team building and employee engagement activities.
- Extensive training and development.
- Flexible working hours and family-like working environment

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified.
Thank you for your understanding.

会社説明