



PR/094268 | Tailor-made Sales Team leader for Global tourism company in Hanoi

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1505310

業種

その他

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

TAILOR-MADE TEAM LEADER

LOCATION

Ha Noi

COMPANY OVERVIEW

Our client is a MNC company specialize in travel, tourism

JOB RESPONSIBILITIES

- Oversee the handling of B2B sales inquiries, ensuring quality communication and service delivery.
- Build strong, lasting relationships with partners through personalized engagement.
- Lead and coach the team to meet personal and team sales targets.
- Ensure accuracy in team bookings and adherence to company standards.
- Manage internal communications and coordinate booking processes.
- Continuously improve business results by setting clear goals and strategies.

JOB REQUIREMENTS

- Degree in Tourism or Hospitality (preferred).

- Minimum 1 year of experience in the tourism industry, have knowledge of travel in Japan
- Fluent in English (Japanese and other languages are an advantage).
- Proven ability to exceed sales targets.
- Good leadership skills
- Strong computer skills and ability to learn a new system

BENEFITS

- Competitive salary plus commission based on sales.
- Opportunities for career advancement within the company.
- Social insurance, health insurance, and other benefits as per government regulations.
- Annual bonuses based on performance.
- Dynamic and professional working environment.

Due to the high volume of applicants, we regret to inform you that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

#cityhn

会社説明