



JAC Recruitment

We are recruitment specialists around the globe

Malaysia



PR/157940 | Export Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1505196

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:33

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Overview:

Our client is a leading company specializing in manufacturing, international trading, domestic wholesaling, and distribution within the global automotive industry. They are seeking a motivated individual to play a key role in driving sales and maintaining strong customer relationships. The role will also involve handling regulatory compliance for export and local sales records, collaborating with freight forwarders and shipping agents, and performing other duties as needed. Fresh graduates are encouraged to apply.

Location to work: North Port Klang, Selangor

Job Responsibilities:

- Prospect for new customers and generate new business opportunities.
- Execute marketing plans and schedules to achieve sales targets.
- Provide periodic reports to the Managing Director on sales performance and collections.
- Service, follow up, and maintain positive relationships with customers.
- Gather market feedback and assess customer satisfaction when needed.
- Follow up on customer payments.
- Respond to customer inquiries and complaints, ensuring their requests are addressed promptly.

- Prepare export and local sales records in compliance with regulatory requirements and obtain necessary approvals.
- Collaborate closely with freight forwarders and shipping agents to secure preferred quotes and manage shipments.
- Maintain accurate records.
- Perform other duties as assigned by management as needed.

Job Requirements:

- Diploma or Bachelor Degree in Business Administration, Management, Business Studies, or a related field.
- Fresh graduates are encouraged to apply.
- Strong communication and interpersonal skills.
- Proven ability to meet sales targets and deadlines.
- Familiarity with international trade regulations and documentation.
- Willingness to travel internationally if required.
- Ability to adapt to a fast-paced and dynamic work environment.
- Ability to work closely with the Managing Director to ensure marketing success and address client inquiries and complaints

会社説明