



PR/157660 | Retail Operations Manager/Area Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1505129

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:32

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A Food & Beverage (Health Food) company in Malaysia is looking for a Retail Operations Manager to manage the day-to-day operations of all retail outlets.

Main Responsibilities of the Retail Operations Manager role:

- Ensure high level of customer service and efficiency of the daily operations of retail stores.
- Lead and coach staff towards achieving the sales goals and service standards through training.
- Ensure the store SOPs are always executed on the sales floor.
- Ensure the sales team are well informed about promotional initiatives and execute these initiatives.
- Compile and analyse sales results, retail KPIs and competitor's activities on a regular basis.

- Participate in sales team recruitment and ensure sufficient manpower for all retail stores.
- Optimize duty rosters to ensure full floor coverage, maximising sales and saving expenses.
- Handle customers' complaints, returns, and after sales service escalated from retail stores.
- Take charge/participate in roadshow and other marketing activities to promote the brand.

Key Requirements:

- At least 5 years of retail experience in a senior position.
- Strong sense of urgency, proactive, highly energetic and results driven.
- Keen on people development and has the ability to drive sales performance.
- Willing to travel within Malaysia for regular store visits.
- Sales and customer oriented.

Benefits:

- Basic + Commission + Allowances
- Car and Housing Subsidy
- Performance Bonus and Yearly Bonus
- Free parking
- Provide accommodation or Housing allowances (for cross-state candidates)
- Opportunities for Promotion

会社説明