



## PR/093984 | [JPese] SALES MANAGER for large Japanese company

## 募集職種

## 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1505082

## 業種

その他（メーカー）

## 雇用形態

正社員

## 勤務地

ベトナム

## 給与

経験考慮の上、応相談

## 更新日

2024年11月19日 11:31

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## LOCATION

Hanoi

## COMPANY OVERVIEW

Large Japanese trading company

## JOB RESPONSIBILITIES

- Manage all sales activities, mainly in the Hanoi office, reporting directly to Japanese management.
- Oversee reports and updates from the Ho Chi Minh office.
- Handle sales of cutting tools and industrial machinery, engaging with current customers and acquiring new clients.
- Collaborate with suppliers and explore alternative suppliers as needed.
- Provide technical consulting to customers and manage sales documentation (with admin support if necessary).
- Monitor order progress, resolve issues, and follow up on payments and debt collection

## JOB REQUIREMENTS

- 2 years of managerial experience, with extensive experience in Japanese companies
- Have sales experience in industrial products, especially machinery and tools
- Preferred knowledge of mechanical engineering, particularly CNC machines and cutting tools
- Proficiency in Japanese (JLPT N2)

**BENEFITS**

- Salary: Negotiable depending on experience and skills (specific details discussed during the interview)
- Company laptop, transportation, and phone allowances.
- Business travel and childcare allowances (for children under 6).
- Salary reviews, bonuses, annual health checkups, and company trips based on company policy.

Apply online or feel free to contact me directly via [ngoc.nguyen@jac-recruitment.com](mailto:ngoc.nguyen@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN  
#cityhn

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会社説明