



JAC Recruitment

We are recruitment specialists around the globe

Malaysia



PR/157132 | Medical Representative

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1505041

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:30

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A pharmaceutical company origin from Japan, with an office based in Malaysia, Petaling Jaya, they are looking for a Medical Representative to be part of their growing team.

Your responsibilities:

- Ensures the achievement of or exceed sales target within the specified period.
- Establish, develop and maintain positive business growth in the respective defined territory.
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis.
- Develop, create business needs & strategies via SWAT analysis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.

Job Requirements:

- Degree holder with 2-3 years of experience in pharmaceutical sales.
- With government hospital experience is preferred. Listing process would be an added advantage.
- Experienced in handling niche portfolio would be an added advantage, especially CNS portfolio.
- Willing to travel outstation.

会社説明