



PR/093665 | Sales Manager (Chemical)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1505038

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:30

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANYOVERVIEW

Our Client is a leading Chemical manufacturer for Papermaking, Resin for printing inks, adhesives for industrial use, functional chemicals.

JOB RESPONSIBILITIES

- Develop and execute strategic sales plans to achieve sales targets and expand market share.
- Market Analysis and Competitor Analysis: Monitor and analyze the market, competitors, and industry trends to identify opportunities, competitive threats, develop appropriate and effective sales strategies.
- Identify and target new business opportunities to generate leads and acquire new customers.
- Build and maintain strong relationships with existing and potential clients to ensure customer satisfaction and loyalty.
- Contract Negotiation and Business Agreement: Participate in negotiations with customers and partners to secure profitable and sustainable sales contracts.
- Collaborate with the marketing team to develop promotional campaigns and marketing materials.
- Data Management and Reporting: Track, analyze, and report on sales data to evaluate performance and propose improvement measures.
- Lead and motivate the sales team to achieve individual and team goals.

JOB REQUIREMENTS

- Bachelor's Degree or higher in Business, Marketing, or related field.
- Good at English skills and Computer.
- Minimum of 7-10 years of experience in sales management.
- Excellent leadership skills, strategic management ability, and team-work ability.
- Strong communication and negotiation skills, with the ability to build and maintain good relationships with customers and partners.
- Willingness to business travel as needed.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN
#cityhcm

会社説明