

JAC Recruitment We are recruitment sp	Singapore ecialists around the globe
PR/094421 Marketing Executive	
募集職種	
人材紹介会社 ジェイ エイ シー リクルートメント シンガポール	
求人ID 1504996	
業種 物流・倉庫	
雇用形態 正社員	
勤務地 シンガポール	
給与 経験考慮の上、応相談	
更新日 2024年11月19日 11:15	
応募必要条件	
職務経験 3年以上	
キャリアレベル 中途経験者レベル	
英語レベル ビジネス会話レベル	
日本語レベル ビジネス会話レベル	
最終学歴 短大卒: 準学士号	
現在のビザ 日本での就労許可は必要ありません	
首隹西丙	

募集要項

Inside Sales Specialist (Shipping)

This company is the world's largest container leasing firm. It offers a wide range of intermodal equipment and has a global network of offices. Known for high-quality standards and customer-centric services, the company plays a crucial role in global trade by ensuring the safe and efficient transport of goods worldwide.

Key responsibilities:

- Handle customers' inquiries and complaints.
- Coordinate with operations team for container release.
- Follow up with the customers on prompt payment.
- Visit customers regularly and maintain a good relationship with them.
- Develop new customers and business opportunities.
- Prepare marketing reports on a weekly basis.

• Check on outstanding bookings and liaise with customers for their pick-up plan on a weekly basis.

• Other responsibilities and projects which may arise.

Key requirements:

- 1-5 years of experience as sales/marketing in the shipping industry
- Bachelors or Associates degree in Marketing or Business Administration preferred
- Knowledge of accounting and credit/collections process preferred
- · Good administrative skills and knowledge of Outlook / Excel
- Excellent communication and presentation skills.
- SKILLS AND ABILITIES REQUIRED:
- · Self-motivated, high-energy level and positive attitude
- Client focused team player
- Ability to work under pressure and with time constraints.
- Ability to manage and prioritize multiple tasks to completion.
- Ability to communicate in English in both verbal and written.
- Ability to build and maintain good customer and vendor relations.
- Pro-active attitude on solving queries.
- Willing to travel

Apply today or email me at hannah.ariffin@jac-recruitment.com to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Hannah Ariffin JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R1984070 #LI-JACSG #countrysingapore

会社説明