



## PR/094498 | Sales Executive (Marine Engine)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1504931

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2024年11月19日 11:13

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A new headcount for Sales Executive has just been created within our client in the heavy industry here in Singapore. This is due to the business expansion and succession planning that they have in crafted for the sales department.

#### About the Sales Executive Role:

In this role, your main responsibility is to generate new sales and establish key relationships with distributors/ OEMs. You will be working closely with both factory and distributors/OEMs and assist as required.

#### Key Responsibilities:

- Address customer inquiries and resolve issues promptly and effectively
- Assist in the preparation and follow-up of sales quotations and purchase order
- Prepare reports, presentations and other documents as needed
- Maintain accurate and up-to-date sales records and documentation
- Identify and pursue new business opportunities

To be successful in this role, you need to have regional sales experience within the heavy industry.

**Key Requirements:**

- Diploma or Degree in Marine or Engineering is preferred
- Able to travel regionally
- Minimum class 3 driver's license is preferred
- Proven track record of achieving sales targets and driving revenue growth
- A good team player & able to present ideas both to external and internal parties

If you're a strategic thinker with a proven track record in sales, adept at navigating the complexities of the heavy industry, and passionate about driving business growth, this is the role for you.

Apply today or email me at [sherlynn.lee@jac-recruitment.com](mailto:sherlynn.lee@jac-recruitment.com) or call me at +65 6411 0476 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Lee Sher Lynn  
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#LI-JACSG  
#countrysingapore

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会社説明