



PR/094512 | Hong Kong Sales for Financial Service Industry

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1504907

業種

ITコンサルティング

雇用形態

正社員

勤務地

中国

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:13

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Advertisement Template

COMPANY OVERVIEW

Our clients is an AI company which promotes the efficiency of financial institutions with cutting-edge technologies. It is co-founded by former senior executives from other well-known Internet companies, large financial institutions and law firms. They are committed to connecting customers and financial institutions, and count among the leading Fintech companies focused on enabling partners with automatic, efficient and intelligent consumer finance technology services

JOB RESPONSIBILITIES

- Responsible for developing and maintaining resources of core enterprises and other institutions, including but not limited to trusts, funds, investment banks, securities asset management, internet finance, and Asset-Backed Security issuers among other financial institutions.
- Responsible for expanding various financing channels, promoting the initiation and implementation of financial projects, and maintaining relationships with capital providers.
- Regularly visit target customers, provide product information and services, understand and fulfil customer needs.
- Continuously optimize processes and transaction structures, safeguard the interests of the company and partners,

enhance cooperation stickiness, and reduce company costs

JOB REQUIREMENTS

- Degree holder or above in Finance, Economics, or related fields.
- At least 5 years of experience in banking, funds, trusts, investments, or related industries, with a good understanding of credit knowledge and familiarity with Asset-Backed Security preferred.
- Capable of channel development and independent project operation, possessing certain channel resources such as family offices/ private asset management.
- Excellent communication skills, resilience, proactive work attitude, and quick response.
- Willing to travel.

Working Location: Hong Kong

Apply online or feel free to contact me directly (via email: charlotte.guo@jac-recruitment.com) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Guo Run (R24124139)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

#countrysingapore

会社説明