



PR/094401 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1504851

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:12

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About the Sales Engineer (Engineering Plastic) Role:

A manufacturing company is looking for a Sales Engineer to be the key point of contact for clients, answering queries, providing technical advice and demonstrating how to use new products and/or services.

Key Responsibilities:

- Focus 50% on creating new business and 50% on maintaining current business
- Proactively and aggressively market and take actions to create new business opportunities
- Maintain current customers and handle daily tasks efficiently
- Manage trading material stock inventory

- Attend to customer inquiries and provide sales services
- Prepare quotations and liaise with customers on pricing matters
- Follow up with customers on payment issues
- Source suitable suppliers for the purchase of trading materials
- Evaluate supplier performance to ensure purchased products meet customer requirements
- Check purchase orders from customers and suppliers for trade terms, payment terms, price, and lead time
- Follow up with customers on any issues, including complaints
- Take proactive actions to ensure customer satisfaction
- Ensure project adherence to schedules

To succeed as the Sales Engineer job, you will need to have in-depth technical and product knowledge combined with the ability to understand complex business systems — and just as importantly, people skills.

Key Requirements:

- Bachelor's Degree in engineering or related fields
- Minimum 8 years of relevant experience in sales and business development experience in both commodity and engineering plastics
- Good and aggressive personality with excellent analytical skills and a willingness to learn
- Ability to lead field-level teams and demonstrate expertise in multiple areas
- Excellent technical and problem-solving skills
- Good leadership and teamwork skills
- Be self-driven, highly motivated, and demonstrate initiative

If you are someone with strong engineering plastics sales experience with a strong attention to detail and an independent nature, this opportunity will enable you to further develop your technical expertise in this field.

Apply today or email me at jinhan.huang@jac-recruitment.com/call me at +65 6411 0405 to discuss this new opportunity.

Do note that we will only be in touch if your application is shortlisted.

Huang Jin Han
JAC Recruitment Pte Ltd
EA Personnel: R22104730
EA Personnel Name: Huang Jin-Han

#LI-JACSG
#countrysingapore

会社説明