



PR/094357 | ETF Sales Associate

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1504837

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2024年11月19日 11:12

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

Our client is an International asset manager with ~ \$250bn AUM specializing in ETFs.

#### JOB RESPONSIBILITIES

Working with external wholesaling partner, you will be responsible for ETF distribution to Mandarin and English speaking clients in locations throughout Asia (predominantly Singapore, Hong Kong and Taiwan).

Day-to-day responsibilities will include:

- Identifying and contacting prospective clients via phone call, email, and social with the aim of developing relationships and booking meetings for your external partner. You will be expected to make a minimum number of outbound sales calls per

day.

- Relationship management - Maintaining existing client relationships, making follow-up calls.
- Managing the CRM system, ensuring calls and meetings are tracked correctly and client data is kept up to date.
- Dealing with inbound client requests for information, portfolio analysis, fund comparisons etc.

Working with professional investors (institutions, wealth managers, family offices, IFA's etc.) for fund distribution

#### **JOB REQUIREMENTS**

- An undergraduate degree (or highly relevant professional experience)
- Knowledge of financial markets
- The desire to learn new concepts and deepen your existing financial knowledge
- Demonstrable experience in selling successfully

Apply online or feel free to contact me directly at [malcolm.pang@jac-recruitment.com](mailto:malcolm.pang@jac-recruitment.com) for more information about this opportunity.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

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会社説明