



PR/094279 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1504820

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:12

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, an established firm with global present is looking for a Sales Executive to join their team. You will be helping the client grow their revenue through business development and key account management

Responsibilities:

- Building and nurturing relationships with existing clients.
- Develop sales strategies for both short-term and long-term planning.
- Exploring new market opportunities to drive sales growth and business expansion.
- Reach out to potential clients to promote the company's products.
- Manage the entire sales process, from negotiations to drafting initial contracts and preparing quotations.

- Meeting oversea branches and clients.
- Generate reports on weekly sales activities.

Requirements:

- Diploma or Bachelor's Degree in Business Management/Sales/ Marketing or equivalent.
- More than 1 year of sales experience will be a plus point.
- Structure and on job training provided.
- Strong customer facing and presentation skills with positive attitude
- Superb written and verbal communication skills
- Fresh graduate with non related experience are welcome to apply.

If you are interested in the role, please click apply / submit your application to ruiyan.leow@jac-recruitment.com/
corpsvcs.sg@jac-recruitment.com

Please note that only shortlisted candidates will be contacted, thank you.

JAC Recruitment Pte. Ltd.

EA Licence Number: 90C3026

Personnel Registration Number: R22110231

Leow Rui Yan

#LI-JACSG
#countrysingapore

会社説明