



PR/108695 | Deputy Manager- Machine Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1504767

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:10

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

We are seeking a motivated and results-driven CNC Machines Sales Deputy Manager to join our dynamic sales team. The ideal candidate will have a strong background in sales, particularly in the trading or manufacturing sectors, and possess a keen understanding of CNC machinery. This role involves generating new customer inquiries, preparing quotations, and achieving monthly sales targets.

Key Responsibilities:

- **New CNC Machines Sales:** Drive the sales of new CNC machines, ensuring customer satisfaction and repeat business.
- **New Customer Outreach:** Actively seek out and engage potential customers to expand our client base.
- **Inquiry Generation:** Generate and qualify sales inquiries through various channels, including cold calling, networking, and referrals.
- **Quotation Preparation:** Prepare and present detailed quotations, pro forma invoices (PI), and manage payment terms (LC/TT) to facilitate sales processes.
- **Sales Achievement:** Meet and exceed monthly sales targets and objectives, providing regular updates to management on progress and challenges.

Interested candidates are invited to submit their resume and a cover letter to here with the subject line "CNC Machines Sales Executive Application."

会社説明