



JAC Recruitment

We are recruitment specialists around the globe

India



## PR/108549 | Robot Sales

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインド

## 求人ID

1504714

## 業種

その他（商社）

## 雇用形態

正社員

## 勤務地

インド

## 給与

経験考慮の上、応相談

## 更新日

2024年11月19日 11:08

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

**Job Description – Position: Robot Sales**

Robot, Sales Engineer Key Accountabilities &amp; Responsibilities

1. Assist the zonal manager for achieving the Sales target for the zone.
2. Develop the customer relationship with existing customers.
3. Assist zonal manager in business development activities.
4. Develop new markets with customers.
5. Plan and arrange for exhibitions, seminars, road shows etc.
6. Competitor data analysis and sharing of information.
7. Ensure timely preparation and reporting of all the sales related MIS.
8. Flair to travel extensively, meet creative people in the engineering world.
9. Having a customer in the Automotive and Non-Automotive segment.

Desired Profile:

1. Engineer Graduate.
2. Knowledge of commercial Sales requirements.
3. More than 3 years of experience and I am fluent in English.
4. Excellent organizational skills with the ability to deliver to set deadlines
5. Proficient in MS Office applications
6. Strong interpersonal, report writing and statistical analysis skills.

7. Proven ability in multitasking and prioritizing workload.
  8. Knowledge of the Japanese language will be an additional advantage
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会社説明