



PR/108076 | Sr. Eng - Sales - Chennai

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1504675

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2024年11月19日 11:06

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation: Senior Engineer - Sales**Location** - Chennai**Primary Responsibilities: -**

To take care of sales in nearby regions.

Achieve the sales target set by the company (monthly & yearly).

Generating Enquiry by focusing on the Territory allotted.

Prepare daily visit report / Weekly report / Monthly report / order won / loss report and send it to the Branch as per the frequency set.

Collects competitors' data wherever he comes across such information and reports to the branch manager

Cold calling

Handle the given territory and support the Reporting Manager in concluding deals

Supporting Promotional activities (Demo/ Road Show).

Identify the industry and visits to generate an enquiry.

Secondary Responsibilities: -

Coordinates Sales operations with all the departments

Maintain good relationship with all the Customers of his territory

Responsible for Presales to Post sales activities.

Analyze the market, monitor, analyze sales and market trends.

Experience: 6-7 Years' experience in MHE Sales

会社説明