



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

## PR/122525 | Business Development (Sales Engineer)

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメントインドネシア

## 求人ID

1504553

## 業種

土木

## 雇用形態

正社員

## 勤務地

インドネシア

## 給与

経験考慮の上、応相談

## 更新日

2024年11月19日 10:56

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## OVERVIEW

This is for our client, a Consultant Engineering company. The primary responsibility will be to identify and secure new business opportunities, build and maintain strong client relationships, and provide technical expertise to support sales activities.

## JOB RESPONSIBILITIES

- Identify and target potential clients including infrastructure, construction, or industrial estate company
- Build and maintain relationships with existing and potential clients
- Develop and implement strategic business development plans to achieve sales targets
- Conduct market research to stay up to date on industry trends and competitor activities

## JOB REQUIREMENT

- Min. bachelor's degree in mechanical or electrical engineering
- Min. 2 years of working experience as Sales or BD in Engineering Consultant/Construction Industry
- Able to speak English
- Excellent communication, negotiation, and presentation skills

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会社説明