



JAC Recruitment

We are recruitment specialists around the globe

Indonesia

PR/122391 | BD Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1504466

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:54

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Develop and execute effective sales strategies to meet or exceed sales targets.
- Establish and expand customer relationships, ensuring a high level of customer service.
- Conduct market research and competitor analysis to identify market trends and opportunities.
- Organize and attend sales meetings, product demonstrations, and trade shows.
- Maintain accurate records of all sales activities and prepare regular sales reports for management review.
- Provide feedback from customers to enhance product functionality and the sales process.

Requirements:

- Bachelor's degree in business administration, Marketing, or related field.
- Proven sales experience in the cosmetics sector (OEM Sales is preferred).
- Strong negotiation and interpersonal skills.
- Excellent verbal and written communication skills in both Bahasa Indonesia and English.
- Ability to work independently.

