



PR/121951 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1504408

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:53

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our Client, Japanese Automotive manufacturing company is currently looking for a Sales Staff position with detail as per following:

Key Responsibilities:

- Identify and develop new business opportunities within the automotive manufacturing sector.
- Maintain and strengthen relationships with existing clients.
- Achieve sales targets and objectives set by the company.
- Conduct market research to identify trends and customer needs.
- Negotiate contracts and close sales deals effectively.
- Provide excellent customer service and support to clients.
- Collaborate with internal teams to ensure client satisfaction.
- Maintain accurate records of sales activities and client interactions.

Requirements:

- Bachelor's degree in Business, Marketing, or a related field.
- Minimum of 2 years of sales experience in the automotive manufacturing industry, preferably with a Japanese

- company.
- Proficiency in English or Japanese (both written and spoken). Proficiency in both languages is a plus.
 - Strong negotiation and communication skills.
 - Excellent interpersonal and relationship-building skills.
 - Ability to work independently and as part of a team.
 - Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint).
 - Willingness to travel as needed.
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会社説明