



PR/116086 | Executive Staff

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1504318

業種

監査・税理士法人

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

The Company is Japanese, now seeking for an experienced candidate to join as

Sales and Marketing Staff (Leasing Products) (Workplace around MRT Loochini, Bangkok).

Position: Sales and Marketing Staff (Leasing)

Location: MRT Loochini, Bangkok

Business: Finance & Leasing

JOB RESPONSIBILITIES

- Maintain existing clients in order to maintain the good relationship as well as to gather their information on investment and financial policy.
- Increased product sales for the company, achieve sales target.
- Visit the suppliers in order to maintain the good relationship, promote leasing business and seek for the business partners.
- Conduct financial analysis (BS, PL, Cash Flow) and analyst the customer's strength, weakness, customer's policies, and their strategies.
- Gather all necessary documents from customers for credit approval.
- Prepare a marketing comments and credit application under above analysis.
- Negotiate, coordinate and cooperate with suppliers to determine the specification of leased asset, the starting date of the agreement and due payment.
- Monitor payment from customers in the team and try to solve the problem.
- Service and assist customers of each requirement.
- Other tasks assigned by Manager.

JOB REQUIREMENTS

- This position has only base salary around 30,000 - 45,000 THB (No Commission)
- Welcoming Sales staff in any business.
- Experience over 2 years as Sales in Leasing, Banking business will be advantage
- Graduate in institution of education level, bachelor's degree or higher.
- Ability to communicate in English with foreign boss.
- Having TOEIC Score to ensure English skill will be advantage.
- Able to use computer literacy in MS Office, Excel.
- Able to travel to work around MRT Lumpini area, Bangkok.

会社説明