



PR/116055 | Sales and Marketing Manager (Healthcare Products)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1504307

業種

福祉・介護

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:45

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is an aesthetics products distributor.

Key Responsibilities:

- **Promote Brands:** Enhance existing brands and introduce new products.
- **Manage Budgets:** Prepare and analyze budgets, and ensure sales targets are met.
- **Maintain Client Relationships:** Regularly visit key clients and anticipate new opportunities.
- **Plan Annually:** Set yearly sales and marketing goals and oversee events.
- **Implement Sales Strategies:** Execute sales plans and advertising campaigns.
- **Lead Sales Activities:** Oversee all sales activities from lead generation to closing deals.
- **Create Marketing Strategy:** Develop and implement the company's marketing strategy.
- **Manage Online Marketing:** Plan and monitor online advertising and prepare reports.
- **Develop Marketing Plans:** Identify market trends and consumer needs to create marketing opportunities.

- **Conduct Market Research:** Gather and analyze market data to inform strategies.
- **Stay Updated:** Attend industry events and workshops.
- **Manage Teams:** Recruit, train, and oversee marketing and sales teams.

Qualifications:

- A bachelor's degree in pharmacy or a related field is required, and an MBA is highly preferred.
- Over 10 years of sales and marketing experience, including more than 3 years in management roles within the aesthetics, beauty or healthcare industries.
- Strong problem-solving and decision-making skills
- Good command of spoken and written English

Benefits:

- Car Maintenance allowance
- Gasoline allowance
- Mobile & Sim
- Bonus
- WFH Policy
- Medical Insurance
- Provident Fund

Apply online or feel free to contact me directly at pacita.phaohusara@jac-recruitment.com for more information about this opportunity. Due to the high number of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

会社説明