



PR/115689 | Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1504176

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:40

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Business Development Manager

Salary: ฿70,000- ฿80,000 per month

Location: LCB Branch

Responsibilities:

- Utilize market data to develop sales strategies aimed at increasing the SILVER/GOLD/PLATINUM customer base.
- Maintain a thorough knowledge of the company's products and services.
- Travel throughout the assigned territory to meet with current and prospective customers.
- Develop and maintain strong business relationships.
- Provide pricing, credit terms, and prepare sales contracts for orders.
- Provide activity reports and sales plans for the assigned territory.
- Actively participate in sales training and skill development.
- Adhere to all requirements outlined in the Sales Policy.

Qualification:

- Any gender, bachelor's degree required.
- At least 3-5 years of successful sales experience in the freight forwarding, logistics, or transportation industry.
- Excellent organizational, written, and verbal communication skills, along with strong presentation and interpersonal abilities.
- Thorough knowledge of transportation industry logistics, freight forwarding, and effective sales techniques.
- Have a driver's license.

Interested candidates, please send your resume in English, along with a recent photo and your expected salary, to us by email.

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Website: <https://www.jac-recruitment.co.th>

会社説明