



## PR/115623 | Key Account Manager - Food (B2B)

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント タイランド

## 求人ID

1504154

## 業種

小売

## 雇用形態

正社員

## 勤務地

タイ

## 給与

経験考慮の上、応相談

## 更新日

2024年11月19日 10:40

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Location : Bangkok

## Job Description:

- Identify new market opportunities for increased sales and margins.
- Boost sales, market share, and profit from significant accounts.
- Proactively pursue potential major account customers.
- Assist in creating growth strategies for specific Key Account Customers to boost spending and loyalty.
- Coordinating with internal teams to smooth any process.
- Coordinating with Store Operations team to ensuring 100% customer satisfaction.

- Perform other tasks and responsibilities as needed.

**Qualifications:**

- Bachelor's degree in Business Administration, Management, Marketing or any related field.
- At least 2 years of experience as the managerial level in the B2B food industry.
- Experience in managing more than 10 accounts.
- Can communicate in English.
- Self-motivated, good communication skill, proactive and results driven.
- Able to travel and have own car.

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会社説明