



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/115511 | Sales (Japanese-speaking)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1504104

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:39

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Industry: Trading**Business Model:** Resin / adhesive / Electronic components**Location:** BTS: Phrom Phong**Working hours:** Monday - Friday 9:00 – 17:30 P.M.**Position:** “Sales Officer”**Job Description:**

- Conduct visits to potential customers to seek new business opportunities.
- Serve as a liaison between the company and its current and prospective markets.
- Negotiate agreement terms and close sales deals.
- Represent the organization at trade exhibitions, events, and demonstrations.
- Negotiate price, delivery, and specification changes with managers.
- Record sales and order details, sending copies to the sales office.
- Develop a thorough understanding of customers' businesses and needs.
- Provide customers with accurate and quick cost calculations and quotations.
- Identify and engage with additional suppliers, including for new items.
- Communicate with customers regarding quality issues.

- Generate and submit daily, weekly, monthly, or other assigned reports.
- Acquire basic knowledge of trading practices, including trade terms and cost/profit calculations.
- Manage technical documents such as surveys, technical data, RoHs/REACH, inspection data, forecasts, ISO, IMDS, ICP Data, and environmental reports.

Qualification:

- Bachelor's degree in related field.
- Have sales experience in any industries.
- Communication in English at a good level. (no TOEIC needed)
- Good in Japanese (no JLPT needed)

Benefits:

- Perfect attendance: 1,000 THB (after probation)
- Paid vacation
- Mobile phone provided.
- Birthday allowance (after probation)
- Bonus
- Business trip allowance
- Long working allowance (10 years, 20 years, 30 years)
- Company car with driver.

会社説明