



PR/114976 | IT Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1504036

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:36

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Highlight:

- Good career advancement.
- 1-3 years' experience in IT Solution.
- Able to communicate in English.

Our client is providing support in business and technology solutions that revolutionize industries, companies, and society. They are looking for an Internal Support who has a strong background in IT Solution.

Location: Bangkok.

Responsibilities

- Reaching out to potential new business clients and maintaining ties with existing ones.
- Manage sales forecast report, sales order, agreement, and quotation.
- Offering clients a range of services for handling sales pertaining to documents, including Manage Service, Digital

Transformation (AI, Machine Learning), ERP (SAP, Dynamic 365), Securities (PDPA, SOC), and traditional infrastructure.

- Information collection through the creation of customer account plans and market research for intelligence purposes.
- Create a sales proposal for your goods, continually report on sales activity and performance, or as requested.
- Manage all service maintenance, software, hardware, and client contracts.

Requirements:

- Bachelor/Master in any related fields
- At least five years of professional experience in sales of IT (ideally in the fields of ERP, IT infrastructure, IT solutions, and IT software) or in a SI firm.
- Proficiency with computers (MS Word, Excel, PowerPoint).
- Solid interpersonal skills and capacity for work under pressure.
- Capable of accessing client sites.

Working Hour: Mon to Fri (Hybrid Working)

会社説明