



PR/114765 | Sales/KA Director

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1504012

業種

デジタルマーケティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a media company.

Job Responsibilities

The primary objective of a Sales/KA Director is to meet sales targets, increase revenue, and support business growth. This role includes strategic planning, team management, and cross-department collaboration.

Key Responsibilities:

- Sales Strategy:** Develop and implement plans to achieve company goals.
- Performance Monitoring:** Track sales metrics and adjust strategies as needed.
- Customer Relationships:** Build and maintain strong client relationships.
- Budget Management:** Create and manage the sales budget efficiently.
- Collaboration:** Work with other departments to align efforts and improve customer experience.
- Market Analysis:** Stay updated on industry trends and competitor activities.
- Communication:** Communicate effectively with teams, executives, and clients.
- Problem-Solving:** Address challenges and find solutions proactively.
- Adaptability:** Adjust strategies quickly in response to market changes.

Requirements

- More than 10 years of sales experience in media or related industries.
- Proven ability to lead sales from planning to closing.
- Strong business understanding and great coaching skills.
- Excellent communication and people skills to influence at all levels.
- Proficiency in Thai and English.

If you are interested, please submit your CV by clicking the 'APPLY' or send it to pacita.phaohusara@jac-recruitment.com

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会社説明