



PR/086489 | Japanese English Bilingual Sales Representative

募集職種

人材紹介会社

JAC Recruitment USA

求人ID

1503799

業種

その他（メーカー）

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2024年11月19日 10:18

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client- Factory machinery company- is looking for Japanese English Bilingual Sales Representative at their Lexington KY office. This position requires to report to office at least 3 times a week.

RESPONSIBILITIES

- Identifying, building, and managing key customer accounts
- Promoting products for manufacturers and suppliers that are important to the organization
- Following up quickly, clearly, and in a thorough manner with customers via email, phone, fax, and in-person
- Reporting sales activity on a regular basis

- Working closely with management to identify new areas for improvement and growth
- Liaise with customers and suppliers for business expansion and business execution for gauge.
- Other tasks assigned by management

REQUIREMENTS

- This position requires the ability to travel, primarily day travel, but some overnight travel will be required.
- Fluent in Japanese and English (speaking, writing and reading)
- Excellent communication, time management, and computer skills
- Customer relations skills
- 2 years+ experience in B to B sales experience.
- Bachelor's degree preferred

SALARY

Salary range of this position is approximately \$55,000 - \$65,000 (Depending on the experiences)

BENEFITS

The company provide Medical, Dental, Vision, 401K and others.

We sincerely apologize, but due to a high volume of applicants, only those who successfully pass the initial screening will be contacted. We truly appreciate your understanding.

#LI-JACUS #LI-US #countryUS

会社説明