

## Sales Manager at Luxury Travel Company

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1503644

## 業種

旅行・観光

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

経験考慮の上、応相談

## 更新日

2024年11月18日 07:37

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

This role offers a unique opportunity to lead the sales efforts for a prestigious global brand in the inbound travel sector. Ideal for a motivated individual seeking to enhance their career in luxury travel and make a significant impact in the Japan market.

## Client Details

One of the world's longest-established travel companies, renowned for providing tailor-made luxury travel experiences. With a focus on high-end tours, they offer personalized journeys and exceptional service across global destinations.

## Description

- Design and propose inbound travel packages tailored to Japan
- Manage a team of 5 members, fostering a collaborative environment
- Cultivate relationships with clients, travel agents, and partners and create new content
- Ensure seamless travel arrangements and customer satisfaction
- Analyze sales trends and implement strategies for growth

## Job Offer

- Comprehensive health insurance and other benefits
- Opportunities for career growth and professional development
- Access to travel perks and discounts
- Work from home and flexible working hour

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Hotta at +813 6832 8696.

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#### スキル・資格

- Minimum of 5 years experience in inbound travel or related sales roles
  - Proven leadership experience managing team of at least 3 people
  - Native level Japanese and Business level English
  - Strong knowledge of Japan's tourism market and services
  - Ability to develop and execute sales strategies that exceed target
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#### 会社説明

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