

Client Engagement Manager - Luxury Fashion

Client Engagement Manager - Luxury

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1503603

業種

小売

雇用形態

正社員

勤務地

東京都 23区

給与

800万円 ~ 1100万円

更新日

2024年11月15日 17:26

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This role's key purpose is to drive the Client Engagement performance in Japan, for both client retention, re-activation and acquisition objectives. This role will act as regional coordinator of resources and key stake holders.

Client Details

A major luxury house that is renowned globally for its legacy and designs. Working at this company may open up many opportunities in the future for career growth.

Description

- Champion clienteling behaviors and ways of working to drive a client centric business.
- Define regional targets for individual stores.
- Work with retail network on strategy and execution of customer plans to reach top client growth objectives.
- Plan and execute in store and out of store local experiences with the goal to retain top clients and increase loyalty with the brand.
- In partnership with Training, define a holistic Client Engagement training plan, looking at on-boarding, ongoing support and ad hoc training.

Job Offer

- Opportunity to use English in an international environment.
- Career growth opportunities.
- Chance to work with one of the biggest names in the industry.
- Summer Fridays are half-day off.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Matthew Li.

スキル・資格

- Extensive experience in Client Engagement in the luxury industry (RTW, LG, Jewelry).
 - Experience in hosting clients in a Luxury environment.
 - Strong CRM skills.
 - Native level Japanese and Business level English.
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会社説明

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