

Account Manager - Laser Equipment

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1503513

業種

電気・電子・半導体

雇用形態

正社員

勤務地

神奈川県

給与

800万円 ~ 1000万円

更新日

2024年11月14日 17:14

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

In this role, you will be responsible for managing and nurturing client relationships, ensuring their needs are met with right products and services. You will act as the primary point of contact for clients, addressing their inquiries, resolving issues, and providing strategic guidance to help them achieve their business goals.

Client Details

Our client is a company with over 30 years history and is a pioneer in a laser high-tech equipment. Their products are essential in various industries, including manufacturing, health-care, and communications. They offer a range of solutions that enhance efficiency and performance. Their technology spans from low-power to extremely high-power applications, making them a key player in their field.

Description

- Develop and maintain strong relationships with key accounts.
- Understand client requirements and ensure client's products meet their needs.
- Provide sales quotations and respond to requests for proposals.
- Promote contract renewals and identify new business opportunities.
- Pursue potential new clients to expand market presence.

- Conduct regular client visits to ensure satisfaction and address issues.

Job Offer

- Annual Salary up to 10,000,000 JPY, including bonuses and incentives.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

- Proven work experience in electronics, industrial applications or testing industries. .
- Ability to work independently with a sense of ownership and responsibility while effectively collaborating across the involved departments.
- Technical background in the electronics or laser equipment industry is a plus.

Language Proficiency:

- **Japanese:** Native level.
 - **English or Chinese:** Business level.
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会社説明

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