

Account Manager - 3D Scanning Solutions

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1503388

業種

電気・電子・半導体

雇用形態

正社員

勤務地

愛知県

給与

800万円 ~ 1100万円

更新日

2024年11月13日 13:50

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

We are seeking a dynamic and results-driven Key Account Manager to join our team. The successful candidate will be responsible for managing and growing relationships with our key clients, ensuring their satisfaction, and driving revenue growth. This role requires a deep understanding of our products and services, as well as the ability to identify and capitalise on new business opportunities.

Client Details

This company is a prominent player in the field of high-tech measurement solutions, offering portable devices and quality assurance technologies. They cater to a wide array of sectors, including industrial production, aviation, and medical fields. Known for their dedication to innovation and precision, they have built a reputation for reliability and customer satisfaction across the globe.

Description

- Understand client's technical requirements, and translate those into tangible solutions.
- Develop and implement strategic plans that align with the team's short-term and long-term business goals.
- Be responsible for day-to-day business activities in your area, which include but not limited to regular customer visits, follow-ups on customer inquiries and addressing technical and quality related issues.

Job Offer

- Annual Salary up to 11,000,000 JPY, including bonuses and incentives.
- Work-flexibility to experienced employees.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

- Proven experience as a Key Account Manager or in a similar sales role, preferably in the Technology, Automotive or Manufacturing sectors.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.
- Strong problem-solving skills and attention to detail.
- Willingness to travel as required.

Language Proficiency:

- **Japanese:** Native level.
 - **English:** Business level.
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会社説明

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