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Hotel front desk / English Teacher / Inexperience welcomed  
Make a step towards your future career

[English Use] Corporate sales in the subculture industry  独占求人

### Corporate sales in the manga/game genre

#### 募集職種

人材紹介会社  
株式会社 j Career

採用企業名  
International IT companies

求人ID  
1503296

業種  
インターネット・Webサービス

会社の種類  
中小企業 (従業員300名以下)

外国人の割合  
外国人 少数

雇用形態  
正社員

勤務地  
東京都 23区, 渋谷区

最寄駅  
山手線、 渋谷駅

給与  
400万円 ~ 800万円

勤務時間  
10:00~19:00 1 hour break

休日・休暇  
Saturday, Sunday, national holyday, Winter vacation, paid holiday

更新日  
2025年04月24日 17:30

#### 応募必要条件

職務経験  
1年以上

キャリアレベル  
中途経験者レベル

英語レベル  
流暢 (英語使用比率: 50%程度)

日本語レベル  
ビジネス会話レベル

最終学歴  
専門学校卒

現在のビザ  
日本での就労許可が必要です

## 募集要項

You will be in charge of sales proposals for marketing measures, tie-up plans, etc. for clients, utilizing user data of our paint software, which has users all over the world, and our own products such as illustration and manga submission platforms.

This is a challenging position where the head of the business unit is in charge of the team, and the actions of the team members will lead to improved business performance.

The position is a challenging position in which the actions of the team members will lead to increased business performance.

- Planning and execution of measures to acquire users
- Identifying and improving product issues
- Planning and execution of tie-ups and SNS projects
- Collaboration with engineering team for function development
- Collaboration with advertising media/agencies

Specifically, we propose and execute the following measures in response to client requests.

- Booths at creator-oriented offline events
- SNS planning using influencers
- YouTube program planning and production
- Operation of events/workshops for bringing in manga
- Tie-up product development

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## スキル・資格

### Required Skills/Experience Any of the following

Experience in advertising marketing of web applications (1 year or more experience)

- Experience in solution-based sales (from 1 year of experience)
- Experience in planning and executing campaigns and measures related to service growth (both internal and external)
- Experience in managing in-house services (websites, apps)

- **Currently residing in Japan**

### Welcomed skills/experience

- Experience in corporate sales / negotiation with clients
- Entrepreneurial experience

### Highly motivated to grow and achieve goals

- Able to solve problems spontaneously
- Enjoys change and sees everything as an opportunity to take on new challenges.
- Want to take on the challenge of global business

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## 会社説明