

Sr. Manager, Strategy [gaishi—great brand name]

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募集職種

人材紹介会社

株式会社ロバートハーフジャパン

求人ID

1500701

業種

その他 (IT・インターネット・ゲーム)

雇用形態

正社員

勤務地

東京都 23区

給与

1700万円 ~ 2500万円

更新日

2024年11月25日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Company Profile

- Following strong growth and a solid project pipeline, a leading NYSE-listed North American group with dominant industry positioning, is hiring a strategic talent to join its Japan-based.
- The role sits in a high-impact team leveraging extensive data resources and strategic expertise to drive initiatives across strategy development for maximizing product performance (customer acquisition, retention, loyalty), new product launches/GTM, customer journey optimization, new technologies (AI) along with other strategic marketing initiatives, all in close collaboration with internal and external stakeholders, including clients and partners.
- The position offers unique exposure to a high-performance environment within a diverse team (50% non-Japanese, including senior leadership and CXOs), known for its positive culture and commitment to sustainable work-life balance (finish around 6:00-7:00pm).

The Role

- Be part of an elite team of high-performing strategy professionals coming from some of the top firms on the market

- Lead projects and strategic initiatives — working closely with external and internal stakeholders, including clients and partners, and activate internal capabilities (e.g., Data Science, Product Marketing, BD and others) to leverage data assets and resources effectively.
- Develop and present customized solutions — with particular focus on areas including product performance maximization (e.g. customer acquisition, retention, loyalty), new product launches, customer journey optimization, new technologies/AI and other data-driven strategic marketing initiatives.
- Build strong relationships with major clients and partners, identifying trends and scooping out market opportunities for further growth.
- Mentor and guide junior team members, fostering a collaborative, high-performance team environment.

Your Skills

- At least 5 years' experience in Strategy Consulting at a Top-Tier global firm [<>]
- A mix of Strategy Consulting and Corporate/IBD/PE experience can also be considered
- Strong performer with the ability to excel in a matrixed environment
- Collaborative team player with a positive, constructive attitude
- Exceptional analytical and problem-solving skills
- Fluent in Japanese (JLPT N1) and at least business-level English

Location

Tokyo

Salary

17 - 25 million yen

Selling points

- Exceptionally strong brand reputation
- Phenomenal, friendly culture with sustainable work-life balance
- High-performing team with top market talent
- International, dynamic environment
- Competitive compensation with cash and long-term incentives

Reference Number: 06940-0013064418

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会社説明

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With more than 300 offices worldwide, Robert Half makes it easy for job candidates to find the services they need, with office locations in Tokyo and Osaka, Japan.

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