

## Sr. Manager, Strategy [gaishi—great brand name]

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## 募集職種

## 人材紹介会社

株式会社ロバートハーフジャパン

## 求人ID

1500701

## 業種

その他 (IT・インターネット・ゲーム)

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

1700万円 ~ 2500万円

## 更新日

2024年10月28日 12:01

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

流暢

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

## Company Profile

- Following strong growth and a solid project pipeline, a leading NYSE-listed North American group with dominant industry positioning, is hiring a strategic talent to join its Japan-based.
- The role sits in a high-impact team leveraging extensive data resources and strategic expertise to drive initiatives across strategy development for maximizing product performance (customer acquisition, retention, loyalty), new product launches/GTM, customer journey optimization, new technologies (AI) along with other strategic marketing initiatives, all in close collaboration with internal and external stakeholders, including clients and partners.
- The position offers unique exposure to a high-performance environment within a diverse team (50% non-Japanese, including senior leadership and CXOs), known for its positive culture and commitment to sustainable work-life balance (finish around 6:00-7:00pm).

## The Role

- Be part of an elite team of high-performing strategy professionals coming from some of the top firms on the market

- Lead projects and strategic initiatives — working closely with external and internal stakeholders, including clients and partners, and activate internal capabilities (e.g., Data Science, Product Marketing, BD and others) to leverage data assets and resources effectively.
- Develop and present customized solutions — with particular focus on areas including product performance maximization (e.g. customer acquisition, retention, loyalty), new product launches, customer journey optimization, new technologies/AI and other data-driven strategic marketing initiatives.
- Build strong relationships with major clients and partners, identifying trends and scooping out market opportunities for further growth.
- Mentor and guide junior team members, fostering a collaborative, high-performance team environment.

#### Your Skills

- At least 5 years' experience in Strategy Consulting at a Top-Tier global firm [<>]
- A mix of Strategy Consulting and Corporate/IBD/PE experience can also be considered
- Strong performer with the ability to excel in a matrixed environment
- Collaborative team player with a positive, constructive attitude
- Exceptional analytical and problem-solving skills
- Fluent in Japanese (JLPT N1) and at least business-level English

#### Location

Tokyo

#### Salary

17 - 25 million yen

#### Selling points

- Exceptionally strong brand reputation
- Phenomenal, friendly culture with sustainable work-life balance
- High-performing team with top market talent
- International, dynamic environment
- Competitive compensation with cash and long-term incentives

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#### 会社説明

Founded in 1948, Robert Half pioneered the idea of professional talent solutions and is now the world leader in placing accounting, finance, banking, and technology professionals, as well as sourcing and placing candidates for executive search.

With more than 300 offices worldwide, Robert Half makes it easy for job candidates to find the services they need, with office locations in Tokyo and Osaka, Japan.

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