



PR/086714 | Account Manager for UK(m/f/d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1497460

業種

その他（メーカー）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2024年10月08日 10:49

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About Us

- Your Partner for Innovation and Trust

The Company is a global leader in providing high quality belt solutions. We manufacture custom-made belts to meet our customers' needs in a wide range of fields from industrial machinery to transportation systems and energy management. With the latest technology and strict quality control, we offer products that combine reliability and performance to support the success of businesses around the world.

The company's German location is our central hub in the European market, serving the industry with technical excellence and reliability. Located in Germany, a center of technology and innovation, it boasts state-of-the-art manufacturing facilities and strict quality control to provide high-quality belt solutions for a wide range of industrial needs.

Here, the company manufactures custom-made belt products for all applications, from industrial machinery to transportation systems to energy management. German precision technology and their extensive experience combine to deliver performance and durability that exceeds industry standards.

Furthermore, our German base is able to respond quickly to customer requirements, providing integrated support from design to manufacturing and after-sales service. This allows customers to choose our products with peace of mind and realize greater efficiency and productivity in their operations.

Their German base aims to provide optimal solutions to customers around the world through reliable partnerships and advanced technology, and to build future growth together.

Job Description

Due to the expansion of our business in Europe, we are looking for a Sales Manager for the region in order to establish new offices in each country.

The position will be based on the level of knowledge and sales skills of the candidate, and will initially be based in Germany.

Attractiveness of the position

- The position will allow you to make a significant contribution to the future expansion of the business in the country.
- The position is also an excellent opportunity to grow your career as a candidate for management in the region.

Job Requirements

- Experience in any kind of corporate sales experience more than 3 years
- Business level English skills
- Experience in new business development

[Preferred Requirements]

- Sales experience in the manufacturing, supplier or OEM industry.

Financial Highlights and Overseas sales ratio

The company's belting business, including belts for automobiles and motorcycles, accounts for 80% of the company's total sales, with overseas sales accounting for more than 50% of total sales.

We look forward to hearing from you. For more information, please contact us.

Please note that due to the high number of applicants, we will only reply to those who are eligible to apply. Thank you for your understanding.

会社説明